Tender Covering Form

 Directorate of Procurement (Navy)

 Through Bahria Gate

 Near SNIDS Centre,

 Naval Residential Complex E-8

 ISLAMABAD

 Contact:
 Reception: 051-9262311

 Bahria Gate: 0331-5540649

 Section: 051-9262304

 Email:
 dpn@paknavy.gov.pk

 adpn31pre@paknavy.gov.pk

P-31/FOB Section (Contact: 051-9262304, Email: adpn31pre@paknavy.gov.pk)

Tender No and Date	9	 	
Tender _		 	
II Opening Date _		 	
Firm Name		 	
Postal Address _		 	
Email Address for		 	
Contact Person _		 	
Contact Number	(Landline) (Mobile)

Document to be Attached with Quotation

Firm is to submit its proposal in a sealed envelope which shall contain 03 x Sealed Envelops as per details given below:

Sealed Envelop 1 – Technical Offer in Duplicate

This envelope must contain 02 x sets of Technical Offer (01 x Original + 01 x Copy). Each Set must contain following documents as per this order and Supplier is to mark tick against each to ensure that these documents have been attached:

S No	Document	Original Set	Copy Set
1	Bank Challan		
2	Principal Authorization Letter (where applicable)		
3	Principal Invoice (Muted – without Price) (where applicable)		
4	DP -1 Form of IT (with compliance remarks)		
5	DP – 2 Form of IT with compliance remarks against each		
6	Technical Offer / Specs		
7	Annex A of IT (with compliance remarks)		
8	Annex B and C of IT (with compliance remarks)		
9	DP-3 form of IT (duly filled and signed)		
10	DGDP Registration Letter (If firm is registered with DGDP)		
11	Tax Filling Proof		
Sealed E	nvelop 2 – Earnest Money This Envelop must contain Earnest Money only.		
Sealed E	nvelop 3 – Commercial Offer		
1	Firms Commercial Offer	01 x Original	
2	Principal Invoice (where applicable)	01 x Original	

3	Duly filled DP-2 Form of IT	01 x Original	

Firms Declaration

It is certified that we have submitted tender in compliance with above instructions nd we understand that our offer is liable to rejection if tender is not prepared / packed as per above instructions.

Firm's Authorized Signatures_____

DIRECTORATE PROCUREMENT (NAVY)

Directorate of Procurement (Navy) Through Bahria Gate Near SNIDS Centre, Naval Residential Contact: Reception: 051-9262311

Email: Keception: 031-9202311 Bahria Gate: 0331-5540649 Section: 051-9262304 Email: dpn@paknavy.gov.pk adpn31pre@paknavy.

M/s_____

Dated :

INVITATION TO TENDER AND GENERAL INSTRUCTIONS

Dear Sir / Madem,

1. DP (Navy) invites you to tender for the supply of stores/equipment/ services as per details given in attached Schedule to Tender (Form DP-2).

2 <u>Caution:</u> This tender and subsequent contract agreement awarded to the successful bidder is governed by the rules / conditions as laid down in PPRA Rules-2004 and DPP I-35 (Revised 2019) covering general terms and conditions of contracts laid down by MoDP / DGDP. As a potential bidder, it is incumbent upon you and your firm to first acquaint yourself with PPRA Rules 2004 (www. ppra.org.pk) and DPP I-35 (Revised 2019) (print copy may be obtained from DGDP Registration Cell on Phone No. 051-9270967 before participating in the tender. If your firm / company possesses requisite technical as well financial capability, you must be registered or willing to register with DGDP to qualify for award of contract, which shall be made after security clearance and provision of required registration documents mentioned in Para 15 of this DP-1.

3 <u>Conditions Governing Contracts.</u> The 'Contract' made as result of this I/T (Invitation to Tender) i.a.w PPRA Rules 2004 shall mean the agreement entered into between the parties i.e. the "Purchaser and the "Seller on Directorate General Defence Purchase (DGDP) contract Form "DP-19" in accordance with the law of contract Act, 1872 and hose contained in Defence Purchase Procedure and Instructions and DPP I-35 (Revised 2019) and other special conditions that may be added to given contract for the supply of Defence Stores / Services specified herein.

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4 <u>Delivery of Tender:</u> The tender documents covering technical and commercial offers are to be furnished as under:-

a <u>Commercial Offer:</u> The commercial offer will be in single copy and indicate prices quoted in figures as well as in words in the currency mentioned in IT. It should be clearly marked in fact on a separate sealed envelope "Commercial Offer", tender number and date of opening. Taxes, duties, freight/transportation, insurance charges etc are to be indicated separately. Total price of the items quoted against the tender is to be clearly mentioned. In case of more than one option offered by the firm, DP(N) reserves the right to accept lowest technically accepted option if more than one options were accepted in Technical Scrutiny Report.

b <u>Technical Offer: (Where Applicable).</u> Should contain all relevant specifications in DUPLICATE (or as specified in IT) along with essential literature/brochure, drawings and compliance metrics in a separate sealed envelope and clearly marked "Technical Offer" without prices, with tender number and date of opening. Technical offer shall be opened first; half an hour after the date and time for receipt of tender mentioned in DP-2. Firms are to confirm/comply with IT technical specification in the following format:

requirem ent as	endorsement (Comply/	of NC i.e. Refer to page or brochure	In case of non availability of enclosed proof from brochure/ Literature, quote/ attach additional documents/ data/undertaking as proof of compliance

(Legend: C = Fully Comply, PC = Partially Comply, NC = Not Comply) (Firms must clearly identify where their offer does not meet or deviates from IT Specs)

c <u>Special Instructions.</u> Tender documents and its conditions may please be read point by point and understood properly before quoting. All tender conditions should be responded clearly. In case of any deviation due to non-acceptance of tender conditions(s), the same should be highlighted alongwith your offered conditions. Tender may however be liable to be rejected.

d Firms shall submit their offers in two separate envelopes (i.e. one copy of commercial offer and two copies of the technical offers as asked in the IT) and envelops clearly marked "Technical proposal", "Commercial proposal" in bold. The commercial offer will include rates of items/services called for and the technical offer will not indicate the rates. Both types of offers are to be enclosed in separate covers and each envelope shall be properly sealed bearing of the bidder. Each cover shall indicate type of offer, number and date of IT and IT opening date. Thereafter both the envelopes (technical and commercial offer) shall be placed in one envelope (second cover) duly sealed and signed. This cover should bear the address

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of the procurement agency indicating, issuance date of IT and No, with its opening date. This should be further placed in another cover (third cover), addressed and indicated in the tender documents, without any indication that there is a tender within it.

FORM DP-1, DP-2, DP-3 and Questionnaires. Form DP-1, DP-2 е (alongwith annexes), DP-3 and Questionnaires duly filled in are to be submitted with the technical offer duly stamped/signed by the authorized signatory/ person. It is pertinent to mention that all these are essential requirement for participation in the tender.

f. The tender duly sealed will be addressed to the following:-

Directorate of Procurement (Navy) Through Bahria Gate Near SNIDS Centre. Naval Residential Contact: Reception: 051-9262311 Bahria Gate: 0331-

5540649 Section: 051-9262304 Email: dpn@paknavy.gov.pk

adpn31pre@paknavy.

Date and Time For Receipt of Tender. Tender must reach this office 5 by the date and time specified in the Schedule to Tender (Form DP-2) attached. This Directorate will not accept any excuse of delay occurring in post. Tenders received after the appointed/ fixed time will NOT be entertained. The appointed time will, however, fall on next working day in case of closed/forced holiday. Only legitimate/registered representatives of firm will be allowed to attend tender opening. In case your firm has sent tender documents by registered post or courier service, you may confirm their receipt at DP (Navy) on Phone No 051-9271468 well before the opening date / time.

Tender Opening. 6 Tenders will be opened as mentioned in the schedule to tender. Commercial offers will be opened at later stage if Technical Offer is found acceptable on examination by technical authorities of Service HQ. Date and time for opening of Commercial offer shall be intimated later. Only legitimate / registered representative of firm will be allowed to attend tender opening. Tenders received after date and time specified in DP-2 would be rejected without exception and returned un-opened i.a.w Rule 28 of PPRA-2004.

Validity of Offer. 7.

> a. The validity period of quotations must be indicated and should invariably be 120 days from the date of opening of Technical offer or 30th June whichever is later. Firm undertakes to extend validity of offer if required by equal number of original bid period (i.e. 120 days as per original offer) i.a.w PPRA Rule-26.

> b. The quoting firm will certify that in case of an additional requirement of the contract items (s) in any qty(s) within a period of 12 months from the date of signing the contract, these will also be supplied at the ongoing contract rates with discount.

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8 <u>Part Bid</u> Firm may quote for the whole or any portion, or to state in Understood the tender that the rate quoted, shall apply only if the entire quantity/range of stores is taken from the firm. The Director Procurement reserves the right of accepting the whole or any part of the tender or portion of the quantity offered, and firm shall supply these at the rate quoted.

9 <u>Quoting of Rates.</u> Only one rate will be quoted for entire quantity, item Understood wise. In case quoted rates are deliberately kept hidden or lumped together to trick agreed other competitors for winning contract as lowest bidder, DP(N) reserves the right to reject such offers on-spot besides confiscating firms Earnest Money / Bid Security and take appropriate disciplinary action. Conversion rate of FE/LC components will be considered w.e.f. opening of commercial offer as per PPRA Rule-30(2).

10. <u>Return of I/T.</u> ITs are to be handled as per following guidelines:

a. In case you are Not quoting, please return the tender inquiry stating the reason of NOT quoting. In case of failure to return the ITs either quoted or not quoted consequently on three occasions, this Directorate, in the interest of economy, will consider the exclusion of your firms name from our future distribution list of invitation to tender.

b. For registered firm(s), case will be referred to DGDP for necessary administrative action if firms registered / indexed for tendered items/stores do not quote / participate.

c. It is a standard practice to invite all firm(s) including those unregistered with DGDP who gave their preliminary budgetary/ technical proposals to end users / indentors. If your firm has been invited to participate in the tender, you must either participate in tender. In case of your inability to do so, you must inform DP (Navy) by a formal letter/email.

11. <u>Withdrawal of Offer.</u> Firms shall not withdraw their commercial Understood offers before signing of the contract and within validity period of their offers. In agreed case the firm withdraws its offer within validity period and before signing of the contract, Earnest Money of the firm shall be confiscated and disciplinary action may also be initiated for embargo up to 01 year.

12. <u>Provision of Documents in case of</u> In case any firm wins a contract, it Understood will deposit following documents before award of contract:

a. Proof of firms financial capability.

b. Foreign Seller has to provide its Registration Number issued by respective Department of Commerce authorizing export of subject stores.

- c. Principal/Agency Agreement.
- d. Registration with DGDP (Provisional Registration is mandatory)
- 13. <u>Treasury Challan.</u>

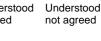
a. Offers by registered firms must be accompanied with a Challan form of Rs.200/- (obtainable from State Bank of Pakistan/Government Treasury) and debit able to Major Head C02501-20, Main Head-12, Sub Head 'A' Miscellaneous (Code Head 1/845/30). Each offer will be covered by one Challan.

b. Firms, un-registered / un-indexed with GDP (Registration Section) are) to participate in the tender by submitting Challan Form of Rs 300 in favour of CMA (DP).

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- 14. Earnest Money/Tender Bond: Please ensure Earnest Money is Understood contained in a separate envelop (not inside Technical or commercial offer). Offer is liable to be rejected in case Earnest Money is packed inside commercial or Technical offer. Your tender must be accompanied by a Call Deposit Receipt (CDR) in favor of CMA (DP), Rawalpindi for the following amounts:-
 - Money/Bid a . Submitting improper Earnest Earnest Security furnished with tender is strictly in conformity of tender/IT conditions (Clause 14 of DP-1 and clause 10 of DP-2) on the subject. We have no objection on confiscation of Earnest Money/Bid security and rejection of our offer in case amount of Earnest Money/Bid Security is improper/insufficient in violation of IT condition.

The rate of earnest Rates for Contract. b. money and its maximum ceil for different categories OF FIRMS would be as under:-

(i) Registered/Indexed/Pre-Qualified Firms. 2% of the quoted value subject to maximum ceiling of Rs. 0.500 Million.

(ii) Registered/Pre-Qualified but Un-indexed 3% of the quoted value subject to maximum ceiling of Rs. 0.750 Million.

(iii)Unregistered/not Pre-Qualified/Un-indexed 5% of the quoted value subject to maximum ceiling of Rs. 1.000 Million.

Return of Earnest Money. с. (i) Earnest money to the unsuccessful bidders will be returned on finalization of the contract. (ii) Earnest money of the firm/firms with whom contract is concluded will be returned on submission of Bank Guarantee and its acceptance by CMA (DP).

(Registration Section) before the award of contract for provisional registration:-S No Local Supplier Foreign Supplier a. Three filled copies of SVA-8121 of Three filled copies of SVA-8121-D of each member of management. each member of management. Three filled copies of SVA-8121-A Three filled copies of SVA-8121. b Three photocopies of NIC for each Three photocopy of Resident Card or c. member of management. equivalent identification Card for each member of management. Three PP size photographs for Three PP size Photographs for each d each member of management. member of management. Challan Form Challan Form e Bank Statement for last one year. Financial standing/audit balance Photocopy of NTN Photocopy of passport g Foreign Principal Agency Agency Agreement in case of Trading h Agreement in case of local agent. House/ Company/ Exporter /Stockiest etc.

15. Documents for provisional registration: In case your firm wins a contract on Earnest Money (EM), it will deposit following documents to DGDP

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Inspection Authority. 16. CINS, Joint Inspection will be carried out by Understood INS, Consignee and Specialist User or a team nominated by Pakistan Navy. CINS inspection shall be as prescribed in DPP I-35 and PP and I (Revised 2019) or as per terms of the contract.

Condition of Stores. 17. Brand new stores will be accepted on Firms Understood Understood agreed not agreed Warranty/Guarantee Form DPL-15 enclosed with contract.

18. Documents Required. be submitted along with the quote: Following documents are required to Understood

a. OEM/Authorized Dealer/Agent Certificate along with OEM Dealership Evidence.

b. The firm/supplier shall provide correct and valid e-mail and Fax No to CINS and DP(N). Supplier/contracting firm shall either provide OEM Conformance Certificate to CINS or is to be e-mailed to CINS under intimation to DP (Navy). Hard copy of COC must follow in any case through courier. On receipt, CINS shall approach the OEM for verification of Conformance Certificates issued by OEM. Companies/firms rendering false OEM Conforming Certificates will be blacklisted.

c. Original guotation/Principal/OEM proforma invoice.

d. In case of bulk proforma invoice, a certificate that prices indicated in the bulk proforma invoice have not been decreased since the date of bulk proforma invoice from the manufacturers/suppliers.

e. Submit breakup of cost of stores/services on the following lines:

(i) Imported material with break down item wise along-with import duties.

(ii) Variable business overheads like taxes and duties imposed by the federal/provincial government as applicable:-

(1) General Sales Tax

(2) Income Tax

(3) Custom Duty. PCT code along with photocopy of the related

page is to be attached where applicable.

(4) Anv other

(iii) Fixeta X delthead charges like labour, electricity etc.

(iv) Agent commission/profit, if any.

(v) Any other expenditure/cost/service/remuneration as asked for in the tender.

19. Rejection of Stores/Services. The stores/services offered as a Understood Understood agreed not agreed result of contract concluded against this tender may be rejected as follows:

a. 1st rejection on Govt. expense

b. 2 nd rejection on supplier expense

c. 3rd rejection contract cancellation will be initiated.

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20. Rejection of Stores/Services. To ensure timely and correct Understood supply of stores the firm will furnish an unconditional Bank Guarantee (BG in the currency in which contract is concluded) from a schedule Bank of Pakistan for an amount upto 10 % of the contract value (excluding Taxes, duties/freight handling charges) on a Judicial Stamp Paper (All pages) of the value of (Rs 100.00) as per prescribed format or in shape of CSD/Bank draft. The Bank Guarantee shall be endorsed in favour of CMA (DP) Rawalpindi who is the Accounts Officer specified in the contract. The CMA (DP) Rawalpindi has the like power of seeking encashment of the Bank Guarantee as if the same has been demanded by the purchaser himself. The Bank Guarantee shall be produced by the supplier within 30 days from the date of issue of the contract and remain valid for upto 60 days after completion of warranty period and remain in force till one year ahead of the delivery date given in the contract. If delivery period is extended, the supplier shall arrange the extension of Bank Guarantee within 30 days after the original delivery period to keep its validity always one year ahead of the extended delivery period. The BG form can be obtained from DP(N) on e-mail address given on page 1. Format of BG is enclosed at Annex Β.

Integrity Pact. 21. There shall be "Zero Understood tolerance" against bribes, gifts, commission and inducement of any kind or their promises thereof by Supplier / Firm to any Government official / staff whether to solicit any undue benefit, favour or otherwise. Following provisions must be clearly read and understood for strict compliance:

a. Integrity Pact shall be applicable to all tenders / contracts irrespective of their financial value. However, a written Integrity Pact shall be signed for contracts exceeding Rs 10 Million between the procuring agency and the supplier / contractor i.a.w Rule-7 of PPRA-2004. The form is available at www.ppra.org.pk or can be requested at dpnavy@paknavy.gov.pk

b. If a Supplier / Contractor is found involved in any unbusiness-like / unethical activity, same would be considered a serious breach of the Integrity Pact. DP (Navy) shall take severe disciplinary action against that person(s) and the firm / company, which may include, but not limited to, PERMANENT BLACKLISTING of firm / company through DGDP and legal action against the individual (s) involved as per Pakistans Code of Criminal Procedure.

c. It is strictly forbidden to socialize, call or meet any official / staff of DP (Navy) in private or during off hours. If any official / staff from Purchaser side asks for any undue favour or gratification directly or indirectly, the matter is to be immediately brought to the personal notice of Director Procurement (Navy) on Tel: 051-9271468 or through a personal meeting

Correspondence. 22. All correspondence will be Understood addressed to the Purchaser i.e. DP (Navy). Correspondence with regard to payment or issue of delivery receipt may be addressed to CMA Rawalpindi and Consignee respectively with copy endorsed to the DP (Navy).

Pre-Shipment Inspection. 23. PN may send a team of Understood officers including DP(N) member for the inspection of major equipments and machinery items at OEM premises as per terms of contract. If not already provided for and mentioned in the I.T, firm(s) must clarify the place, number of persons, duration and whether expenses on such visits would be borne by the Purchaser or Contractor. In case contractor is responsible for bearing such expenses, detailed breakdown of the same should be given separately in the commercial offer.

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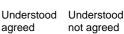


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24. Amendment to Contract. Contract may be amended/modified to Understood agreed include fresh clause (s) modify the existing clauses with the mutual agreement by the supplier and the purchaser; such modification shall form an integral part of the contract

The consignee will render a discrepancy report to all Understood 25. Discrepancy. agreed not agreed concerned within 60 days after receipt of stores for discrepancies found in the consignment. The quantities found short are to be made good by the supplier, free f 0 cost.

Price Variation. 26.

a. Prices offered against this tender are to be firm and final.

b. Where the prices of the contracted stores/raw material are controlled by the government or an agency competent to do so on government behalf then price increase/decrease will be allowed at actual on case to case basis on production of government notification by the Supplier for the subject stores where the firms are contractually obliged and bound to produce the stores from raw materials supplied by government/State controlled departments in consultation with Military Finance.

c. Except for calculation or typographical errors, the rates of the contracts not having a price variation clause PVC clause will not be increased subsequently. But when such an increase is considered desirable in the interest of expeditious supply of stores and is necessitated by the circumstances beyond the control of the Supplier, the case may be decided accordingly.

27. Force Majeure.

a. The supplier will not be held responsible for any delay occurring in supply of equipment due to event of Force Majeure such as acts of God, War, Civil commotion, Strike, Lockouts, Act of Foreign Government and its agencies and disturbance directly affecting the supplier over which events or circumstances the supplier has no control. In such an event the supplier shall inform the purchaser within 15 days of the happening and within the same timeframe about the discontinuation of such circumstances / happening in writing. Non-availability of raw material for the manufacture of stores, or of export permit for the contracted stores from the country of its origin, shall not constitute Force Majeure.

b. The Supplier shall provide the Purchaser with all the necessary proof of the occurrence of the events and its effect on the contract performance within 30 days from the start to force majeure event.

c. The Purchaser shall be entitled to conduct investigation into the cause of delay reported by the Supplier.

d. Where the delay was due to genuine force majeure event it shall extend the delivery for a period of equal to the period in which such force majeure remains operative.

e. Such extension in delivery period, due to force majeure, shall not entitle the Suppliers to claim any extra from the Purchaser.

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28. Arbitration. Parties shall make their attempt to settle all disputes Understood agreed arising under this contract through friendly discussions in good faith. In the event that either party shall perceive such friendly discussion to be making insufficient progress towards settlement of dispute (s) at any time, then such party may be written notice to the other party refer the dispute (s) to final and biding arbitration as provided below:

a. The dispute will be referred for adjudication to two arbitrators one to be nominated by each party, who before entering upon the reference shall appoint an umpire by mutual agreement, and if they do not agree a judge of the Superior court shall be requested to appoint the umpire. The arbitration proceedings shall be held in Pakistan and under Pakistani Law. b. The venue of the arbitration shall be the place from which the contract is issued or such other places as the Purchaser at his discretion may determine.

c. The arbitration award shall be firm and final.

d. In course of arbitration the contract shall be continuously be executed except that part which is under arbitration

e. All proceedings under this clause shall be conducted in English language and in writing

Court of Jurisdiction. 29. In case of any dispute only court of Understood Understood agreed not agreed jurisdiction at Rawalpindi, Pakistan shall have jurisdiction to decide the matter

Liquidated Damages(LD). Liquidated Damages upto 2% per month are Understood 30. Understood liable to be imposed on the suppliers by the purchaser in accordance with DP35, if agreed the stores supplied after the expiry of the delivery date without any valid reasons. Total value of LD shall not exceed 10% of the contract value.

31. Risk Purchase. In the event of failure on the part of supplier Understood Understood to comply with the contractual obligations the contract will be cancelled at the Risk agreed not agreed and Expense (RE) of the supplier in accordance with DPP I-35.

Compensation Breach of Contract. 32. If the contractor fails to supply Understood the contracted stores or contract is cancelled either on RE or without RE or agreed contract become ineffective due to default of supplier / seller or stores / equipment declared defective and caused loss to the Government, contractor shall be liable to pay to the Government compensation for loss or inconvenience resulting for his default or from the rescission of his contract when such default or rescission take place such compensation will be in excess to the RE amount, if imposed by the competent authority. Compensation amount in terms of money will be decided by the purchase officer and will be deposited by contractor / seller in Government treasury in the currency of contract.



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33. <u>Gratuities/Commission/Gifts.</u> No commission, rebate, bonus, fee or Understood compensation in any form shall be paid to any local or foreign agent, consultant agreed representative, sales promoter or any intermediary by the Manufacturer/Supplier except the agent commission payable as per the agent commission policy of the government and as amended from time to time and given in the contract. Any breach of such clause(s) of the contract by Manufacturer/Supplier and/or their sole nominated representative may result in cancellation of the contract blacklisting of the Manufacturer/Supplier financial penalties and all or any other punitive measure which the purchaser may consider appropriate.

34. <u>Termination of Contract.</u>

a. If at any time during the currency of the contract the Purchaser decides to terminate the contract for any reason whatsoever (other than for reasons of Non-Delivery) he shall have right to do so by giving the Supplier a registered notice to that effect. In that event the Purchaser will price accept delivery at the contract and terms of such stores/goods/services which are in the actual process of manufacture that is completed and ready for delivery within thirty days after receipt by the Supplier of such notice.

b. In the case of remainder of the undelivered stores/goods/services the Purchaser may elect either:

(i) To have any part thereof completed and take the delivery thereof at the contract price or.

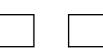
(ii) To cancel the remaining quantity and pay to the Supplier for the articles or sub-components or raw materials purchased by the Supplier and are in the actual process of manufacture at the price to be determined by the Purchaser. In such a case materials in the process of manufacture shall be delivered by the Supplier to the Purchaser.

c. Should the Supplier fail to deliver goods/services in time as per quality terms of contract or fail to render Bank Guarantee within the stipulated time period or any breach of the contract the Purchaser reserves the right to terminate/cancel the contract fully or any part thereof at the risk and

				(Navy), Understood	Understood
Rawalpi	indi reserves full rights to accept or	reject any or a	all offers includ	ling the agreed	not agreed
lowest.	Grounds for such rejections may b	pe communicate	ed to the bidde	er upon	
written I	request, but justification for grounds	is not required	as per PPRA I	Rule 33	
(1)					

36. <u>Application of Official Secrets Act, 1923.</u> All the matters Understood Understood connected with this enquiry and subsequent actions arising there from come within ^{agreed} not agreed the scope of the Official Secrets Act, 1923. You are, therefore, requested to ensure complete secrecy regarding documents and stores concerned with the enquiry and to limit the number of your employees having access to this information.

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	Acknowledgment.		Firms	will	00110	Jnderstood		
acknow	ledgement slips within 07 days	from the date of	downloading	of IT fr	om the '	agreed	not ag	reed
PPRA	Website	i.e.						
www.	PPRA.ORG.PK							

38. <u>Disqualification.</u>

Offers are liable to be rejected if:-

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a. Received later than appointed/fixed date and time.

b. Offers are found conditional or incomplete in any respect.

c. There is any deviation from the General /Special/Technical Instructions contained in this tender.

d. Forms DP-1, DP-2 (along with Annexes), and DP-3 duly signed, are NOT received with the technical offer.

e. Taxes and duties, freight/transportation and insurance charges NOT indicated separately as per required price breakdown mentioned at Para 17.

f. Treasury challan is NOT attached with the technical offer.

g. Multiple rates are quoted against one item.

h. Manufacturers relevant brochures and technical details on major equipment assemblies are not attached in support of specifications.
i. Subject to restriction of export license.

j. Offers (commercial/technical) containing non-initialed/ unauthenticated amendments/corrections/overwriting.

k. If the validity of the agency agreement is expired.

I. The commercial offer against FOB/CIF/CandF tender is quoted in local currency and vice versa.

m. Principals invoice in duplicate clearly indicating whether prices quoted are inclusive or exclusive of the agent commission is not enclosed.

n. Earnest money is not provided.

o. Earnest Money is not provided with the technical offer (or as specified).

p. If validity of offer is not quoted as required in IT or made subject to confirmation later.

q. Offer made through Fax/E-mail/Cable/Telex.

r. If offer is found to be based on cartel action in connivance with other sources/ participants of the tender.

s. If OEM and principal name and complete address is not mentioned.

t. Original Principal Invoice is not attached with offer.

39. <u>Appeals by Supplier/Firm.</u> Any aggrieved Supplier/Firm against the decision of DP (N) or CINS or any other problematic area towards the execution of the contract may prefer an Appeal to Standing Appeal Committee (SAC) comprising PN Officers and military finance rep at Naval headquarters, Islamabad. The detail and timeline for preferring appeals is given below:

S.No	Cetegary of Appeal	Limitation Period
а	Appeals for liquidated damages	Within 30 days decision
b	Appeals for reinstatement of contracts	Within 30 days decision
С	Appeals for risk and expense amount	Within 30 days decision
d	Appeals for rejection of stores	Within 30 days decision
е	Appeals in all other Cases	Within 30 days decision

Understood Understood agreed not agreed



40. Limitation Any appeal received after the lapse of timelines given in para 39 above shall not be entertained.

41. For Firms not Registered with For Firms not Registered with DGDP. Firms not registered with DGDP undertake to apply for registration with DGDP prior signing of Contract. Details can be found on DGDP website ww. dgdp.gov.pk.These firms can participate in tender iaw paras 12 and 14 above

42. Firms which are not registered with DGDP should initiate provisional registration in accordance with Para 41. Besides, ground check by Field Security (FS) Team will be made for security clearance related to participation in the tender after technical opening. Firms undertake to provide following documents for ground check by FS Team:

- a. NTN
- b. Income Tax Return
- c. Sales Tax Return
- d. Sales Tax Certificate
- e. Chamber of Commerce Industry Certificate
- f. Professional Tax Certificate (Excise and Taxation)
- g. Office/Home/Ware House Property documents
- h. Utility Bills (Phone/Electricity)
- j. Firm Vehicle/Personal Vehicle
- k. CEO Visiting Card/NIC Copy, 03Xspecimen signature of CEO
- I. DGDP Registration letter
- m. Firm Bank Statement
- n. Non Black List Certificate
- p. 2 X Witness + CNIC and Mobile Numbers
- q. Police Verification
- r. Agency Agreement
- s. OEM Certificate
- t. ISO Certificate
- u. Stock List with value
- v. Company Profile/Broachers
- w. Employees List
- x. Firm Categories
- y. Sole Proprietor Certificate
- z. Partnership Deed
- aa. Pvt Limited
- ab. Memorandum of Articles
- ac. Form 29 and Form A
- ad. Incorporation Certificate

Understood Understood agreed not agreed



Understood Understood agreed not agreed



Understood agreed

Understood not agreed



43. We solemnly undertake that all IT clauses marked as "Understood and Agreed" shall not be changed / withdrawn after tender opening. The IT provisions accepted shall form the baseline for subsequent contract negotiations.

Understood Understood agreed not agreed



44. The above terms and conditions are confirmed in total for acceptance. 45. Format of DPL-15 (warranty form) and PBG are enclosed as Annex A and B.

Sincerely yours,

(To be Signed by Officer Concerned)

Rank:_____

NAME:_____

DPL-15 (WARRANTY)

FIRM'S NAME N	//s		
·			

1. We hereby guarantee that the articles supplied under the terms of this contract are produced new in accordance with approved drawings/specification

and in all respect in accordance with the terms of the contract, and the materials used whether or not of our manufacture are in accordance with the latest

appropriate standard specifications, as also in accordance with the terms of complete of good workmanship throughout and that we shall replace FOR/DDP Karachi free of cost every article or part thereof use or in use shall be found defective or not within the limits and tolerance of specifications requirement or in any way not in accordance with the terms of the contract.

2. In case of our failure to replace the defective stores free of cost within a reasonable period, we shall refund the relevant cost FOR/DPP Karachi (As the

case may be in currency in with received).

3. This warranty shall remain valid for 01 Year after the acceptance of stores by the end user

The signature must be the same as
that on the tender/contract, or if
otherwise must be shown to be the
signature of a person capable of
giving a guarantee on behalf of the
contractor

SIGNATURE	
•••••••••	

DATE _____

PLACE _____

BANK GUARANTEE FOR PERFORMANCE ON JUDICIAL STAMP PAPER OF RS. 100/- OR AS SUITABLE TO THE AMOUNT OF BG

 (i) Contract No	(in words))
To: The President of Islamic Republic of I Controller of Military Accounts (Defence F Sir 1. Whereas your good self have entered i	Purchase) Rawalpindi. nto Contract No.	dated
with Messers		
hereinafter referred to as our customer the submission of unconditional Bank G sum of Rs R	uarantee by our custome	r to your good self for a
2. In compliance with this stipulation of t under: - a. To pay to you unconditionally on dema and amount not exceeding the sum or Rs FE (as applicable)	and and/or without any ref	ference to our Customer
your written Demand Notice. b. To keep this Guarantee in force till c. That the validity of this Bank Guaran original/extended delivery period or the duration on receipt of information from or or from your office. Claim, if any must b liability under this Bank Guarantee shall date of the validity of this Bank Gua entertained by whether you suffer a la guarantee, this document i.e. Bank Guar returned to us.	ntee shall be kept one c warrantee of the stores v ur Customer i.e. M/s e duly received by us on cease on the closing of ba rantee. Claim received oss or not. On receipt	which so ever is later in or before this day. Our anking hours on the last thereafter shall not be of payment under this

d. That we shall inform your office regarding termination of the validity of this Bank Guarantee one clear month before the actual expiry date of this Guarantee. e. That with the consent of our customer you may amend/alter any term/clause of the contract or add/delete any term/clause to/from this contract without making any reference to us. We do not reserve any right to receive any such amendment/alternation or addition/deletion provided such like actions do not increase our monetary liability under this Bank Guarantee which shall be limited only to Rs. _____ (Rupees

f. That the Bank Guarantee herein before given shall not be affected by any change in the constitution of the Bank or Customer/Seller or Vendor.

g. That this an unconditional Bank Guarantee, which shall be enchased on sight on presentation without any reference to our Customer/Seller or Vendor.

Guarantor

Dated: _____

(Bank Seal and Signatures)

).

AFFIDAVIT/UNDERTAKING (WORTH RS, 100/- ON JUDICAL STAMP PAPER)

Mr______Authorized signatory/ Partner/MD of M/s______, do hereby solemnly affirm to DGP (Army), DP (Navy), DP (Air) and Directorate General Defence Purchase, Ministry of Defence Production, Rawalpindi that our firm M/s______ has applied for registration with Director General Defence Purchase (DGDP) duly completed all the documents required by registration section on ______ (date) i,e before signing the contract. I certify that the above mentioned statement is correct. In case it is detected on any stage that our firm has not applied for registration with Director General Defence Purchase or statement given above is incorrect, our firm will be liable for disciplinary action initiated (i,e debarring, the firm do business with other Defence Establishment and Govt Agencies). I also accept that any disciplinary action taken will not be challenged in any Court of Law.

Station:			
Date:	 	 	-

Signature:	
Name:	_
Appointment in Firm:	

ATTESTED BY OATH COMMISSIONER WITH STAMP

1 Schedule to Tender No. **2190039/B-2112/310420** Dated 08-12-2021 This tender will be closed for acceptance at 1030 Hours and Will be opened at **11:00** Hours on **17-02-2022** Please drop tender in the Tender Box No. **201**

2 You are requested to please use this Performa for price quotation, fill in the prices, affix your stamp on the same, sign it and forward it in original as your Commercial offer along with the covering letter of your firm. If you do not use this form as price quotations your offer might be rejected.

3. You are requested to please attach DP-1 and DP-3 alongwith your quotation duly signed and stamped. Same are available at www.ppra.org.pk

S NO	DETAIL OF STORES	QTY	UNIT PRICE	TOTAL PRICE
1	Procurement of 3D Printer Dragon Fly Ldm 2.0 PCB Printing Machine Sonobuoys Detailed: Technical Specification Special Instructions: As per Annex A General Instructions: As per Annex B	1.0 NUMBE RS		
Above mentioned price includes 17% sale Tax (Please tick Yes or No)			Yes	No
Grand Total				

Terms and Conditions

1.	Terms of Payment	As per Annex B
2.	Origin of OEM	To be indicated by firm
3.	Origin of Stores	To be indicated by firm
4.	Technical Scrutiny Report	Required
5.	Delivery Period	within 06 months of contract effective date
6.	Currency	Euro
7.	Basis for acceptance	FOB
8.	<u>Bid validity</u>	The validity period of quotations must be indicated and should invariably be 120 days from the date of opening of technical offer or 30th June whichever is later. Firm undertakes to extend validity of offer if required by equal number of original bid period (i.e. 120 days as per original offer) i.a.w PPRA Rule-26.
9.	Tendering procedure	Single Stage - Two bidding procedure will be followed . PPRA Envelopes

10. Earnest Money/Tender Bond

Your tender must be accompanied by a Pay Order/Demand draft/Call Deposit Receipt (CDR) in favor of CMA (DP) in separate envelope, Rawalpindi for the following amounts:-

Submitting improper Earnest Money. Earnest Money/Bid Security furnished with tender is strictly in conformity of tender/IT conditions (Clause 14 of DP-1 and clause 10 of DP-2) on the subject. We have no objection on confiscation of Earnest Money/Bid security and rejection of our offer in case amount of Earnest Money/Bid Security is improper/insufficient in violation of IT condition.

a. Rates for Contract. The rate of earnest money and its maximum ceil for different categories OF FIRMS would be as under:-

(i) Registered/Indexed/Pre-Qualified Firms. 2% of the quoted value subject to maximum ceiling of Rs. 0.500 Million.

(ii) Registered/Pre-Qualified but Un-indexed Firms. 3% of the quoted value subject to maximum ceiling of Rs. 0.750 Million.

(iii) Unregistered/not Pre-Qualified/Un-indexed Firms. 5% of the quoted value subject to maximum ceiling of Rs. 1.000 Million.

b.Return of Earnest Money

(i) Earnest money to the unsuccessful bidders will be returned on finalization of the contract.

(ii) Earnest money of the firm/firms with whom contract is concluded will be returned on submission of Bank Guarantee and its acceptance by CMA (DP).

13. Special Note.

All Participating firms must submit technical offers in duplicate (one for TSR committee and one for DP (Navy) record).

a. Unregistered (Not registered with Directorate General Defense Purchase) firms must provide the documentary evidence of their financia capability to undertake the project.

b. Unregistered firms are to submit a certificate along with their Technical offer stating that the firm is not black listed by any government organization and not under disciplinary trial or embargo.

c. Only registered suppliers on Active Taxpayers List (ATL) of FBR are eligible to participate in the Tender and submit quote.

d. Release of payments is subject to mandatory submission of Filer Certificate duly issued by FBR showing the name of supplier on ctiveTaxpayers List (ATL). No payment will be released by CMA (DP) unless latest Filer Certificate duly issued by FBR showing the name of supplier on its Active Taxpayers list is submitted alongwith payment documents.

e. In case of Pakistani firms, sales tax, NTN and income tax registration certificates are to be attached with the offer. These certificates are mandatory with the BID, otherwise offer shall be REJECTED.

f. Company registration certificates are to be attached with offer.

g. Requisite amount of earnest money (in shape of CDR/Demand Draft/Pay Order in the favour of CMA (DP)) is to be attached in separate envelop in sealed condition with the Technical offer. Photocopy of the same shall also be attached with DP-2 as a testimony. Cheques/crossed cheques shall not be accepted. Technical offers received without earnest money shall not be accepted and will be rejected on spot.

h. Duly completed Form DP-1 and DP-3 are to be attached with Technical Offer.

i. DP-2 Form shall also be submitted with Technical Offer without mentioning of prices. Moreover, compliance or otherwise against each para/requirement of Annex A and B duly signed and stamped by firm authorized rep is to provide for technical scrutiny.

j. Price preference is admissible to local manufacturers over foreign vendors as per PPRA Rule 24 and Govt of Pakistan (Ministry of Commerce) SRO 827 (I)/2001.

Note: In case of failure to comply above instructions, Terms and conditions, offer will liable for rejection.

Annex 'A' to		
NHQs	<u>2190039</u>	
Indent	Dated 08	
No	Dec 21	

TECHNICAL SPECIFICATIONS – PROCUREMENT OF PCB PRINGING MACHINE (3D)

S No			TECHNICAL S	PECIFICATIONS	Firm's Reply (Complied/ Partially Complied/ Not Complied)	Firm's Remarks and Proposals Reference
	<mark>Evalua</mark> Compli through	tion: ied/ No menti	Firm is required to clear t Complied remarks again	echnical Proposals for Technical rly mentioned Complied/Partially inst each Clause and qualify same pective Clause from the attached		
	new) in b.	clusive <u>Techni</u>	of Supply: PCB Printing of all accessories.	g Machine (3D) (genuine and brand PCB Printing Machine (3D) must		
		S No	Description	Specification		
		1.	Deposition Technology	Piezo drop on demand inkjet		
		2.	Print heads	≥ 2 (01 for conducti	ve	

		ink and 01 for dielectric ink)
3.	Minimum Trace Layer Thickness	≤ 17 micron
4.	Minimum Dielectric Layer Thickness	≤ 25 micron
5.	Inks	 Optimized Silver nano particles Dielectric inks
6.	Trace Conductivity Relative to Copper	≥ 30%
7.	Dielectric Constant	From 2.9 @ 200MHz to 2.69 at 20 GHz
8.	Build Volume	160 mm x 160 mm x 3 mm
9.	Mechanical Accuracy	Better than 0.001 mm (1 micron)
10.	External File Compatibility	Gerber, Excellon, STLs
11.	Network Connectivity	Ethernet TCP/IP 10/100/1000/ USB
12.	Operating modes	Stand alonePC mode
13.	Compatibility	System must be compatible with Windows 7 or above.
14.	Power Supply Requirement	Voltage: 220 VACFrequency: 50 Hz
15.	Applications/ capabilities	System must have following (but no limited to) applications/ capabilities:

	 Multi-layer Printed Circuit Board. Side contacts. Vertically integrated ICs. Printed embedded Capacitors. Printed RF Antennas. Printed capacitors. Printed embedded Coils Printed embedded Sensors (torque, touch, strain gauge, etc). Convertors: AC2AC, AC2DC, DC2DC with embedded printed coils.
c. <u>Features/ Functions</u> : In addition (3D) must have following or higher feature	to above, PCB Printing Machine res / functions:
 Fabricate high resolution, multilay 3D printer using nano dimension opinks. Real time automatic material moni- uninterrupted operation with m Overall Equipment Effectiveness throughput of the system. Eliminates need for large order mir Ability to discover design errors agile rapid prototyping. Fitted with atleast two print he conductive ink and 01 for dielectr printing of conductive and insulati single job. Reduces development cycles time. Automatic printhead managemen allow uninterrupted printing with preventive maintenance. Purging and automatic self clean stability and optimization of ink co Streamlined workflows and easy op 10. Long uninterrupted 3D printing or for increased uptime. Fabricate PCBs from single layer u Additively manufacture PCBs of si 0.3 cm) and thickness greater than 13. Print vias and through holes withou plating. Nano-inks material must be engine traditional materials. Nano-particle silver ink should pro 	ptimized nano-silver and dielectric itoring capabilities to ensure long, ninimal supervision, optimizing s (OEE) and improved overall nimums. in early development stage with eads (01 for nano-particle silver ric polymer ink) for simultaneous ing materials (with both inks) in a t mechanism and algorithms to n minimal print job set up and ning of printheads for increased nsumption. peration. f PCBs with minimal supervision p to 16 layers or greater. izes greater than (16 cm x 16 cm x 3 mm. ut subsequent etching, drilling and pered to give close performance to

 16. Nano Dimension dielectric formulations should simulate FR4 electrically and in terms of Td (decomposition temperature of PCB) and Tg (polymer/ glass transition temperature of PCB). 17. Materials must be suitable for hand soldering, solder glue and vapor/reflow soldering. 18. Must support Gerber file output from any suitable PCB Designing Software. 19. Optimized 3D software and must be compatible with Windows 7 or above (32/64 bit). 20. Alert user if the ink in the system is insufficient. 21. Lower total cost of operation in comparison to traditional manufacturing methods. 22. Limited environmental impact. d. Mandatory Accessories: The equipment be supplied with following Socket Adopters and mandatory accessories required to perform above mentioned tasks / functions / operations: 	
 Standard maintenance tools and kits. 01 x set of backup licensed Software and operating system CDs. 01 x set of printing heads. 02 x bottles of each (conductive and Dielectric polymer Inks). 	
Acceptable Makes	
NANO DIMENTION USA (Model: Dragon Fly LDM 2.0 Pro) or equivalent	

General Requirements/Conditions

ANNEX 'B' TO

Indent No. 2190039

Indent Date. 2021-12-08 00:00:

<u>S.N</u>	o and Description	<u>Firm's Reply</u> (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
1	SCOPE OF SUPPLY/ WORK		
	The Supplier undertakes to successfully commission PCB Printing Machine 3D in Pakistan after delivery of equipment/goods/stores including Supplies and Services to the Purchaser on CIF basis as per INCOTERMS 2020 as per details specified in Annex-A (Technical Specifications) and General Terms and Conditions given at Annex-B to this Indent, on turnkey basis.		
	The Supplier shall, in accordance with the terms and conditions as set forth in the indent, with due care and diligence, provide the equipment/goods/stores and supply the Services within 06 months after Contract Effective Date.		
2	CONTRACT EFFECTIVE DATE (CED)		
	CED shall be established and notified by the Purchaser upon completion of following pre- requisites:		
	 Contract signing. Approval of export license by the Supplier. Issuance of confirmed and irrevocable Letter of Credit (LC) by the Purchaser. Submission of BGs by the Supplier, as applicable. 		
3	DOCUMENTATION		
	a. The OEM's original brochure of the equipment containing all technical details is to be provided by the supplier along with technical offer against IT for study by PN, at the time of TSR.		
	b. OEM/ Firm is to provide 02 x set of following documents (hard & soft copies, in English) for the supplied equipment 03 x months prior delivery.		

<u>S.N</u>	o and Description	Firm's Reply (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
	Photocopies of documentation will not be accepted:		
	 (1) Operator/ User/ Maintainer Manual. (2) Technical Manuals. (3) Illustrated Parts Catalogue (IPC). 		
	c. Firm is to obtain clearance from OEM regarding availability of original documentation as per PN requirement. Later on after contract conclusion no relaxation in this regard will be entertained.		
4	WARRANTY/ GUARANTEE		
	a. Warranty period of all items except defective/non-operational shall commence from the date of acceptance of Goods/ Equipment, whereas warranty of defective/non-operational equipment (at the time of commissioning/ acceptance) shall commence after defect rectification of equipment.		
	b. The stores and all its associated accessories shall be warranted against DPL-15 by the Supplier for a period of 01 year, for all defects in hardware from the date of final acceptance by PN. Software provided with the systems shall also have warranty for a minimum period of 05 years for any bugs found in operations. The Supplier shall provide/incorporate all software updates in this period.		
	c. The Supplier shall provide guarantee that the articles supplied are of latest version and all modifications/up gradations have been incorporated in the equipment being supplied.		
	d. The Supplier shall provide guarantee that the stores produced are of current production and brand new, in accordance with approved drawing, and in all respects. The materials used, whether or not of his manufacture shall also be in accordance with the latest appropriate standard specifications.		
	e. The Supplier shall provide guarantee for through life supportability of the equipment and software for at least 05 years after acceptance of the entire system.		

<u>S.N</u>	lo and Description	<u>Firm's Reply</u> (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
5	COMPENSATION ON BREACH OF CONTRACT		
	If the Supplier fails to supply the contracted stores/ equipment or contract is cancelled either on Supplier's Risk & Expense (RE) or without RE or contract becomes ineffective due to default of Supplier or stores/equipment declared defective and causes loss to the Purchaser, Supplier shall be liable to pay to the Purchaser a compensation for loss or inconvenience resulting for his default/defect or from the rescission of this contract. When such default/defect or rescission take place such compensation shall be in excess to the RE amount, if imposed by the competent authority. Compensation amount in terms of money shall be decided by the purchase officer and shall be deposited by Supplier in Government of Pakistan treasury in the currency of contract.		
6	DELAYS AND LIQUIDATED DAMAGES (LDs)		
	LD, if imposed shall be recovered at the rate of up to 2% but not less than 1% (depending upon the merit of the case as decided by Competent Purchase Officer) of the value of stores supplied late per month or a part of a month for the period exceeding the original delivery period are liable to be imposed on the Supplier by the Purchaser in accordance with DPP&I-35 (Revised 2019), if the stores/ services supplied after the expiry of the delivery date without any valid reasons, subject to provision that the total LD thus imposed shall not exceed 10% of the total value excluding taxes/ duties, freight, KPT, insurance charges of the stores delivered late.		
7	FORCE MAJEURE		
	a. The Supplier shall not be held responsible for any delay occurring in delivery of the Goods, Supplies and Services due to event of Force Majeure, such as acts of God, war, terrorist activities, floods, earthquakes, tsunamis and other such events like, Pandemics, Lock down, acts of Governments or any other authority competent in relation to any action in connection with this Contract (including delay, refusal, denial, revocation		

<u>S.N</u>	o and Description	<u>Firm's Reply</u> (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
	or any other decision regarding any Export License/permit), riots, civil commotion, acts of foreign government and its agencies and disturbance directly affecting the deliveries, and events or circumstances, including, but not limited to, any action and/or inaction by or on the part of any other person or entity, on or over which the Supplier has no control. In such an event the Supplier shall inform the Purchaser within 15 (fifteen) days of the happening and within the same timeframe about the discontinuation of such circumstances/ happening in writing.		
	b. The Party initiating the Force Majeure shall provide the other Party with reasonable proof of the occurrence of any of the aforementioned aspects along with Force Majeure event and of its effects on the delivery of the Supplies or any of its obligations towards this Contract.		
	c. Once the Party initiating the Force Majeure has provided the reasonable proof of occurrence of Force Majeure event, it shall be verified by the other Party and acknowledged to be realistic. In such case the Force Majeure shall be considered to have occurred.		
	d. If the delivery of Goods, Supplies and Services to the Purchaser has been delayed by Force Majeure conditions then additional period to the extent of such delay shall be allowed to the Supplier for completion of his obligations so affected without any increase in Contract Price.		
	e. If Force Majeure is considered present for a continuous period of more than 06 (six) months or exceeding a cumulative period of 12 (twelve) months, then both Parties shall mutually decide future course of action.		
8	INDEMNITY		
	The Supplier shall at all times indemnify the Purchaser against all claims which may be made in respect of the stores for infringement of any rights protected by Patent, Registration of Design or Trade Mark and shall take all risks of accidents or damages which may cause a failure of the supply		

<u>S.N</u>	lo and Description	<u>Firm's Reply</u> (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
	from whatever cause arising and the entire responsibility for the sufficiency of all the means used by him for the fulfillment of the contract provided always that in the event of any claim in respect of alleged breach of Patent, Registered Design or Trade Mark being made against the Purchaser, the Purchaser shall notify the Supplier of the same and the Supplier shall be at liberty to settle any dispute or to conduct any litigation that may arise there from at his own expenses.		
9	DISTRIBUTION OF DOCUMENTS ON SHIPMENT BY THE FIRM		
	a. Following documents (each bearing Contract No.LC No and SBP Registration No) shall be forwarded to Embarkation Headquarters (Navy) & PDD at NSSD West Wharf Road Karachi by the Supplier:		
	 01 x Original Negotiable Bill of Landing / Air Way Bill and 01 Copy 01 x Copy of Packing List 01 x Copy of Invoice 		
	 Following documents (each bearing Contract No. LC No and SBP Registration No) shall be forwarded to the LC holding bank by the Supplier: 		
	 01 x Negotiable Bill of Lading / Air Way Bill 02 x Copies of Packing List 02 x Copies of Invoice 		
	c. Following documents (each bearing Contract No. LC No and SBP Registration No) shall be forwarded to Directorate of Procurement (Navy), Naval Complex E-8 Islamabad, Pakistan by the Supplier:		
	 01 x Copy of Negotiable Bill of Lading/ Air Way Bill 01 x Copy of Packing List 01 x Copy of Invoice 		
	d. Following documents (each bearing Contract No. LC No and SBP Registration No) shall be forwarded to Insurance Company i.e. National Insurance Corporation (NIC) NIC Building 63-Jinnah Avenue, Blue Area, Islamabad:		

<u>S.</u>	No and Description	Firm's Reply (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
	 (1) 01 x Copy of Bill of Lading / Air Way Bill (2) 01 x Copy of Invoice 		
	e. A certificate to the effect for the distribution of documents has been issued as given above shall be forwarded to LC holding bank and the purchaser by the supplier within 7 days of obtaining of Bill of Lading/ Air Way Bill. Proof of such a dispatch, like receipt from the courier services etc, shall be provided by the supplier.		
10	TRAINING (OPERATOR /MAINTAINER)		
	a. 05 x days training for the operator/ maintainers for 10 x PN preferable at the end user's premises (alternatively training may be arranged at OEM premises) is to be provided by the OEM / authorized rep. OEM/ authorized rep shall provide requisite training material to the trainees and shall comprehensively cover following aspects during the training:		
	 Detailed Operating Guidelines to explore Detailed Operating Guidelines to explore all the features of the equipment. On/Off Procedures. Maintenance routines of the equipment including trouble shooting for basis faults and calibration methods. Introduction to the test equipment. Functions of the equipment. Exploration of inbuilt features of the equipment. 		
	 b. The Supplier shall provide computer based training CDs/ DVDs alongwith hard copies of training material (if available) 		
11	END USER CERTIFICATE (EUC)		
	End User Certificate for OEM/ Supplier to export the system to Pakistan shall be provided by Purchaser within 45 days after signing contract by both the parties (if required by Supplier).		
12	SOURCE OF SUPPLY		
	In case the equipment is being sourced through OEM's Authorized Dealer/ Agent/ Stockist, a documentary proof to this effect comprising OEM's Dealership Certificate in respect of Dealer/ Agent/		

<u>S.N</u>	lo and Description	Firm's Reply (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
	Stockist is to be provided by the supplier with following endorsements:		
	 (1) Certificate reference number with date. (2) Name of the authorized dealer/ agent/ stockist. (3) Last date/ duration/ period for validity of dealership. 		
13	EXCHANGE AND REPLACEMENT OF PARTS AT STANDARD COST		
	a. Supplier should provide cost (price list) for all the assemblies/ subassemblies for next 05 years, at the time of supply/ delivery of the equipment at NSD for standard replacement.		
	b. Supplier is to replace defective components/ spares through exchange free of cost during warranty and afterwards at the cost offered at the time of supply/ delivery of the equipment.		
14	CONSIGNEE		
	The Commanding Officerc/o TheCommanding OfficerEmbarkationNaval Stores DepotEmbarkationHeadquarter (Navy) & PDDat NSSD Westat PN Dockyard, Karachiat NSSD WestWharf Road, KarachiPh: 48508500Ph: 48508500Ph: 48508885E-Mail: ccd-i@pak.navy.comE-Mail: EHQ@PAK.NAVY.COMKarachi		
	TSR Technical scrutiny of quotations forwarded by the bidders will be carried out by a committee comprising 02 or more officers nominated by NHQs.		
16	REDRESSAL OF GRIEVANCES AND SETTLEMENT OF DISPUTES a. Any Supplier feeling aggrieved by any act of the procuring agency after the submission of his bid		

	No and Description	<u>Firm's Reply</u> (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
	may lodge a written complaint concerning his grievances not later than fifteen days after the announcement of the bid evaluation report. Redressal of Grievances Committee shall investigate and decide upon the complaint within fifteen days of the receipt of the complaint.		
	 b. Mere fact of lodging of a complaint shall not warrant suspension of the procurement process. Any Supplier not satisfied with the decision of the committee of the procuring agency may lodge an appeal in the relevant court of jurisdiction. 		
17	SYSTEM SOFTWARE (WHERE APPLICABLE)		
	Software as well as line diagrams and relevant books/documentation leading to software up- gradation, maintenance software up to component level and backup software etc. shall be provided by the manufacturer/Suppliers. In addition following shall also be required:		
	a. Software program (in English language) shall be user friendly,		
	 b. The software modules shall be fully documented in the software documentation for understanding their operations. 		
	c. It shall be fully supportable for through life in case of an upgrade in hardware is necessary due to maintainability and/or technological advancements.		
	d. Software shall be warranted for a period of at least 05 years of trouble free operation.		
	e. Necessary software for running the diagnostic test up to component level shall also be provided.		
18	ADDITIONAL INSTRUCTIONS:		
	Certification Requirement		
	a. Supplier/ OEM will confirm through OEM certificate at the time of supply/ delivery of the equipment at NSD that equipment being supplied is		

S.No and Description	Firm's Reply (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
proven equipment.		
b. Supplier through certificate is to confirm that he will provide import documents at the time of delivery of stores.		
c. Supplier certificate of conformance of 100% contract specification, any deviation to be clearly indicated in the offer will be provided at the time of delivery of stores.		
d. Supplier is to provide following documentation at the time of inspection:		
(1) Firm's Warranty/ Guarantee on form "DPL- 15" for functionality/ serviceability of the item(s).		
(2) OEM's "Certificate of Conformity" indicating following:		
 (a) Pattern/Part number of equipment. (b) Description of equipment along with quantity (c) Date/Period of manufacture. (d) Conformance to standards/ specifications quoted in I.T. (e) List of serial No. or Batch numbers or Lot number as embossed/ engraved on the stores. (f) List of vendors (names/ addresses). 		
(3) OEM Test Certificate.		
(4) Calibration Certificate (If applicable). Calibration Certificate of the equipment covering will be required		
 (a) Date of Calibration. (b) Authority of Calibration. (c) Next due date of calibration. (d) Equipment(s) used for Calibration. 		
e. OEM's "Certificate of Conformity" originating from "Principle" who is neither the OEM nor the OEM's authorized dealer/ agent /stockiest will not be acceptable.		
Accessories		
f. Details of the accessories being offered are to be intimated in the technical offer and prices of these accessories are to be mentioned separately in		

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commercial offer.		
Certificate of Conformance by OEM		
g. Firm/ Supplier shall provide correct and valid e-mail and fax No to CINS and DP(N). Supplier/ contracting firm shall either provide OEM Conformance certificate to CINS or is to be e-mailed to CINS under intimation to DP(N). Hard copy of CoC must follow in any case through courier. On receipt, CINS shall approach the OEM for verification of Conformance Certificate issued by the OEM. Supplier/ contracting firm rendering false OEM conformance Certificates will be black listed.		
Technical Rejection		
h. In case of non-compliance to any of the clause of Annex A to IT, offer is subject to technical rejection.		
Additional Purchase		
j. Supplier is to agree that in case Purchaser wishes to buy additional quantity/number of stores within next 12 months after the completion date of		
the contract, the Supplier shall provide the equipment at the cost by calculating inflation rate/appreciation or depreciation rate announced by Government of Supplier's country. The Supplier may however sell stores at a lower cost.		
Obtaining of Licenses		
 k. It is the responsibility of the supplier to obtain licenses/ permits etc (if any) in the supplier's country. Failure to obtain the same shall not constitute grounds for Force Majeure. 		
Packing		
I. Packing of equipment should be of international quality standards to be worthy of air, sea, rail and road transportation.		
Joint Inspection Committee		
m. A joint inspection committee comprising Reps from CINS, PCBDF Deptt, NSD and Firm Reps will carry out joint inspection of delivered		

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equipment/ stores at NSD within 15 days of receipt of stores. Discrepancies noted during joint inspection (if any) will be made good by the supplier without additional cost.		
Origin of Supply		
n. Supplier/ contracting firm in his" Offer/ Quotation" is to specifically mention country of origin for the stores which will be subsequently endorsed in the "Contract". Origin of the equipment should be Imported (other than Indian and Israel) with OEM CoC.		
Arbitration		
p. Parties shall make their attempt to settle all disputes arising under this contract through friendly discussions in good faith. In the event that either party shall perceive such friendly discussion to be making insufficient progress towards settlement of dispute at any time, then such party may by written notice to the other party refer the dispute(s) to final and binding arbitration as provided below:		
(1) The dispute shall be referred for adjudication to two arbitrators one to be nominated by each party, who before entering upon the reference shall appoint an umpire by mutual agreement, and if they do not agree a judge of the superior court shall be requested to appoint the umpire. The arbitration proceedings shall be held in Pakistan and under Pakistani Laws.		
(2) The venue of arbitration shall be the place from where the contract is issued or such other places as the Purchaser at his discretion may determine.		
(3) The arbitration award shall be firm and final and binding on both the parties to the contract.		
(4) In course of arbitration the contract shall be continuously be executed accept that part which is under arbitration.		
(5) All proceedings under this clause shall be conducted in English language and in writing. Discrepancy		

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 q. The consignee will render a discrepancy report to all concerned within 15 days after receipt of stores for discrepancies found in the consignment. The quantities found short/ deficient/ defective are to be made good by the Supplier without any additional cost. 		
Penalty r. The supplier before making the shipment will carry out complete test of the equipment at its facilities to ensure that the same has been manufactured as per specifications. In case the equipment does not pass the test/ trials, the supplier has the right to out rightly reject the equipment or impose penalty at the rate of 2-5 % of the value of the relevant equipment/item.		
s. The penalty shall not absolve the supplier to undertake the repairs in Pakistan or onboard at his cost and expense including freight charges. This shall be in addition to the penalties and obligations covered in the contract like warranty/guarantee obligations on Form DPL-15.		
Updates & Current Information		
t. Supplier in his "Offer/ Quotation" is to provide latest updates and current information about technical specifications/ details. If pattern number, part number or quality standards of a particular item has been superseded by a new one after conclusion of the contracts, the supplier will be required to produce a documentary proof to this effect origination from the relevant OEM. If replaced part affects fittings and functioning of other associated part as well then detail of those parts are also to be provided.		
Secrecy		
u. The Supplier(s) shall undertake that any information about the sale/ purchase of the stores under this contract shall not be communicated to any person, other than the manufacturer of the stores or to any press or agency not authorized by the DP(N) to receive it. Any breach on this account shall be punishable under the Official Secret Act-1923 in addition to termination of the contract at the		

<u>S.</u>	lo and Description	<u>Firm's Reply</u> (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
	risk of Supplier. In this regard, 'Non disclosure Agreement (NDA)' as per format at Appendix-1 to Annex B is to be signed by the firm at the time of signing of contract.		
19	TERMINATION		
	a. If at any time during the currency of the contract Purchaser decides to terminate the contract for any reason whatsoever (other than for reasons of non-delivery) he shall have right to do so by giving the Supplier a registered notice to that effect. In that event the Purchaser shall accept delivery at the contract price and terms of such stores/goods/services which are in the actual process of manufacturing that is completed and ready for delivery within thirty days after receipt by the Supplier of such notice.		
	b. In the case of remainder of the undelivered stores/goods/services the Purchaser may elect either to have any part thereof completed and take the delivery thereof at the contract price or to cancel the remaining quantity and pay to the Supplier for the articles or sub-components or raw materials purchased by the Supplier and are in the actual process of manufacturing at the price to be determined by the Purchaser. In such a case materials in the process of manufacturing shall be delivered by the Supplier to the Purchaser.		
	c. No payment shall however be made for any materials not yet in the actual process of manufacturing on the date notice of cancellation is received.		
	d. Should the Supplier fail to deliver goods/services in time as per terms of contract or fail to render Bank Guarantee within the stipulated time period or any breach of the contract the Purchaser reserves the right to terminate/cancel the contract fully or any part thereof at the risk and expense (RE) of the Supplier.		

<u>S.I</u>	No and Description	<u>Firm's Reply</u> (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
20	PRICE OF ALL DELIVERABLES:		
	 a. The supplier should mentioned the price of all deliverables (i.e Equipment, spares, documentation, services, tools/ test equipment, training, installation, test/ trials/ commissioning etc where applicable) separately in financial quote. The same are to be subsequently incorporated in the contracted. a. In his quotation the supplier should separately mention the price as per following format: S No Description Price (1) (2) (3) (4) (4) (5) (6) (7) (7) (8) (7) (8) (7) (8) (1) c DP (N) is requested to ensure that commercial offer clearly indicates above listed prices. 		
21	PERFORMANCE BANK GUARANTEE		
	To ensure timely and correct supply of stores, the Supplier shall furnish an unconditional and irrevocable 10% PBG, within 30 days of contract signing from a scheduled Pakistani Bank (on a Judicial Stamp Paper of the value of Rs.100.00), in the same currency as that of the Contract and endorsed in the favour of CMA(DP) Rawalpindi. The CMA(DP), Rawalpindi has the like power of seeking encashment of the PBG as if the same has been demanded by the Purchaser himself. This PBG shall remain valid for 60 days beyond the completion of warranty period.		
22	PRICE VARIATION		
	Prices in the schedule of stores of this contract are firm and final. The stores must be of brand new		

<u>S.N</u>	lo and Description	Firm's Reply (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
	manufacture.		
23	BID DISCOUNT		
	The Supplier may offer unconditional discount, in percentage of their quoted price or bids, before opening of the financial proposal. The discounted bid price shall be considered as original bid for evaluation being an integral part of the bid. No offer of discount shall be considered after the bids are opened.	ər	
24	PAYMENT TERMS		
	The BCP shall be paid to the Supplier by the Purchaser through an irrevocable and confirmed Letter of Credit (LC) to be opened by the Purchase in favour of the Supplier through a scheduled Pakistani Bank nominated by State Bank of Pakistan through CMA (DP). All bank charges relating to opening of LC (including operating and confirmation charges) shall be borne by both Partie in their respective countries. All payments to the Supplier shall be released through CMA(DP) again original invoice (in duplicate) on completion of respective milestones as mentioned below or as negotiated by DP (N):	es	
	 a. 60% payment on completion of following: (1) Delivery at Pakistan alongwith tools/stores/spares. (2) Joint inspection. (3) Provision of all related documents. 		
	 b. 40% payment on completion of following: (1) Successful completion of installation/ integration/ interfacing/STW/commissioning/acceptance at Purchaser's site complying all specifications/acceptance criteria against issuance of Acceptance Certificate by the end user. (2) Conduct of operator & maintainer training of 		

<u>S.I</u>	No and Description	<u>Firm's Reply</u> (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
	PN team and issuance of final acceptance		
	certificate. (3) Issuance of CRV by the consignee.		
25	RISK PURCHASE		
	In the event of failure on the part of supplier to comply with the contractual obligations the contract will be cancelled at the Risk and Expense of the supplier in accordance with DP-35.		
26	END USER		
	PND PCBDF Deptt		
27	COMMISSIONING/ INSTALLATION		
	a. Commissioning and STW of system/equipment is to be arranged within 30 days of supply of equipment by the supplier through OEM or their authorized rep(s) at PND PCBDF Deptt.		
	b. Any defect/damage to the equipment during commissioning trials shall be repaired or replaced by the supplier without any additional cost.		
28	SUBLETTING		
	The Supplier shall be entirely responsible for the execution of the contract in all respects according to the terms of the contract. The Supplier shall not sublet, transfer or assign the contract or any part thereof to any other firm/party without prior written permission of the Purchaser.		
29	DELIVERY SCHEDULE		
	a. The equipment/ stores/ accessories/ tools are to be delivered within 06 months from contract effective date, on FOB basis i.a.w Incoterms 2020.		
	b. All Port and dock charges will be paid at actual (if applicable) by Supply Officer PN		

<u>S.N</u>	o and Description	<u>Firm's Reply</u> (Compiled) Partialy Compiled/Not Compiled	Reference to attached Firm's proposal/Bro chure
	Embarkation Headquarters, West Wharf Road Karachi on submission of the bills duly verified by Commanding Officer PN EHQ in Pak Currency.		
30	ACCEPTANCE/INSPECTION CRITERIA:		
	a. The equipment will not be acceptable in case of the following:		
	(1) Equipment specifications are not as per Annex 'A'.		
	(2) Documentation as per Annex 'B' not provided.		
	 (3) Training is not conducted as per requirement of Annex 'B'. (4) "Certification Requirement" at Annex 'B' are 		
	 not met. (5) Confirmation of performances and functions is not same as given in the contract and relevant documentation/manuals. 		
	b. Equipment will only be accepted once setting-to-work (STW) and commissioning trials are completed to the satisfaction of end user and in accordance with OEM approved procedures.		
	c. The final acceptance certificate will be signed by PN within 01 x week only after successful completion of all acceptance trials to the entire satisfaction of PN.		
31	Not Applicable		
32	a. The Supplier should provide guarantee to supply the necessary spares for next 10 years from the date of signing the contract. A certificate to this effect should be provided by the Supplier prior to acceptance of the system.		

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b. In case of discontinuation of production of any component/ part as result of obsolescence or development of upgraded version, the Supplier should inform the purchaser at least one (01) year in advance. The Supplier shall ensure the provision of such components/ parts as demanded by the supplier prior discontinuation of the production and shall provide alternate for such components/parts in case the original is not available. The Supplier shall ensure the spare supportability during warranty period in terms of DPL-15 and after warranty in terms of relevant clause of the contract. For efficient spare supportability the Supplier shall provide the spares from its stock (preferably held in Pakistan at Karachi or Islamabad).		

Tender No . B2112310420

Name of the Firm	
DGDP Registration No	
Mailing Address	
Date	
Telephone No	
Official E-Mail	
Fax No	
Mobile No of contact person	

To:

Directorate of Procurement (Navy) through Bahria Gate Near SNIDS Center, CDA Market at Naval Residential Complex Sector E-8, Islamabad Tele : 051-9262310 Email : dpn@paknavy.gov.pk

Dear Sir, 1. I/We hereby offer to supply to the Director of Procurement (Navy) the stores detailed in schedule to the tender inquiry or such portion thereof as you may specify in the acceptance of tender at the prices offered against the said schedule and further agree that this offer will remain valid up to 120 day and will not be withdrawn or altered in terms of rates quoted and the conditions already stated therein or on before this date. I/we shall be bound by a communication of acceptance to be dispatched within the prescribed time. 2. I/We have understood the Instructions to Tenders and General Conditions Governing Contract in Form No. DDP&I (Revised-2019) included in the pamphlet entitled, Government of Pakistan, Ministry of Defence (Directorate General Defence Purchase) "General Conditions Governing Contracts" and have thoroughly examined the specifications/drawings and/ or patterns quoted in the schedule hereto and am/are fully aware of the nature of the stores required and my/our offer is to supply stores strictly in accordance with the requirements. 3. The following pages have been added to and form part of this tender:

a.	•	•				•				 	•	•				•	•	•	•				 	 	 	 	 	 	 • •	•	•		•	•				
b.	•	•			•	•	•			 	•	•	•			•	•						 	 	 	 	 	 	 • •	•	•	•	•	•	•	•		
c.	•	•	•	•	•	•		•	•			•	•	•	•		•	•	•	•	•											•	•		•	•	•	•

YOURS FAITHFULLY,

(SIGNATURE OF TENDERER)
(CAPACITY IN WHICH SIGNING)

ADDRE35:
DATE
SIGNATURE OF WITNESS

*Individual signing tender and/or other documents connected with a contract must specify:-

- (a) Whether signing as "Sole Proprietor" of the firm or his attorney.
- (b) Whether signing as a "Registered Active Partner" of the firm or his attorney.
- (c) Whether signing for the firm "per procuration".
- (d) In the case of companies and firms registered under the Act, 1913 as amended up-to-date and under the Partnership Act 1932, the capacity in which signing e.g., the Director, Secretary, Manager, Partner, etc. or their attorney and produce copy of document empowering him so to sign, if called upon to do so.
- (e) Principal's proforma invoice (in original)
- (f) Earnest money
- (g) Treasury Challan Form for tender Fees as applicable

NECESSARY DATA FOR ISSUANCE OF CONTRACTS ON EARNEST MONEY

IMPORTANT

Each column must be filled in with BLOCK CAPITAL LETTERS, incompletion shall render disqualification.

1.	Name :
2.	Father's Name :
3.	Address (Residential) :
4.	Designation in Firm :
5.	CNIC : (Attach Copy of CNIC)
6.	NTN :
7.	(Attach Copy of NTN) Firm's Address :
8.	Date of Establishment of Firm :
Э.	Firm's Registration Certificate with FBR/Chamber of Commerce/Registrar of Companies. (Attach Copy of relevant CERTIFICATE)
10.	In case PARTNERSHIP (Attach particulars at serial 1,2,3,4,5 and 6 of each partner).

(Kindly fill in the above form and forward it under your own letter head with contact details)